

A YEAR OF STABILITY

Sumitomo Chemical India Limited

Investor Presentation - March 2026



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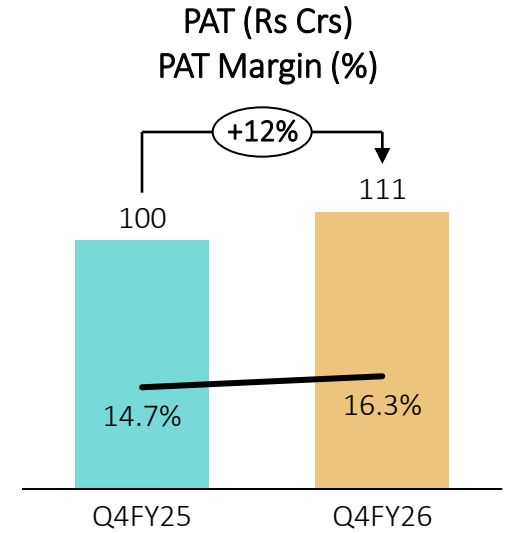
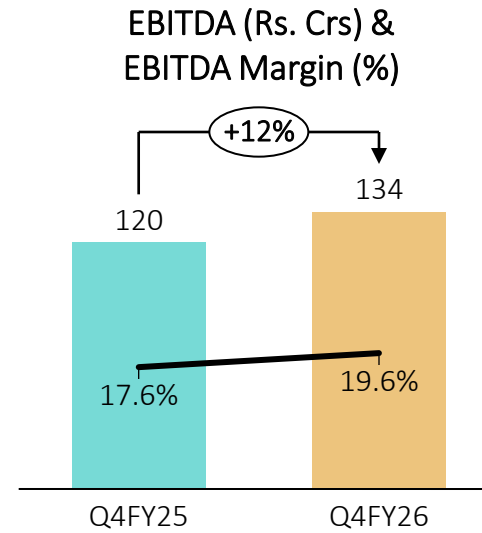
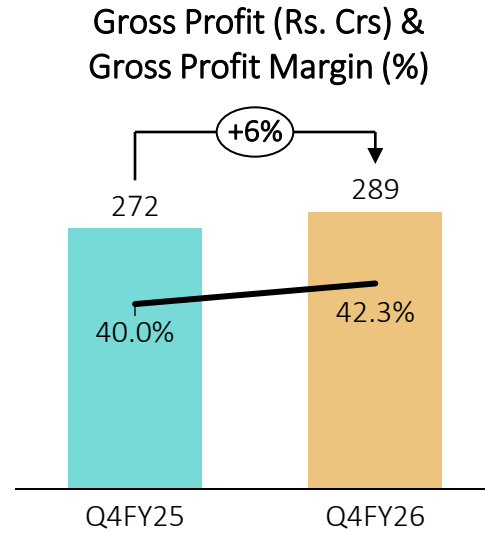
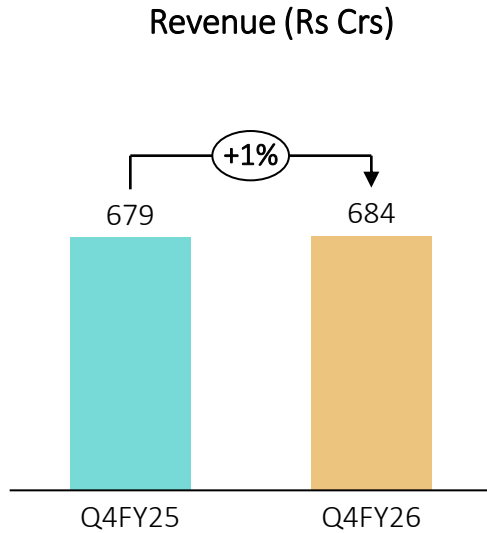
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Financial Performance & Key Highlights

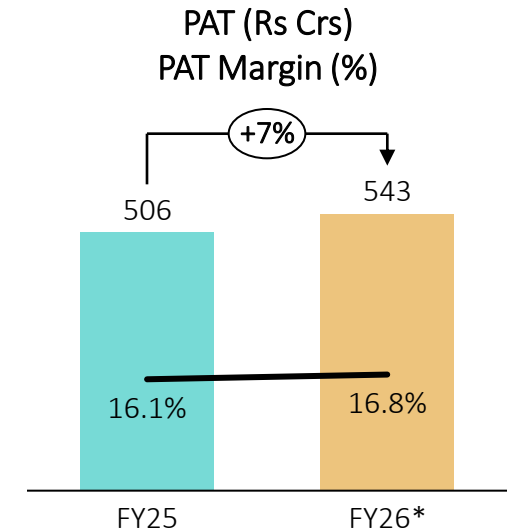
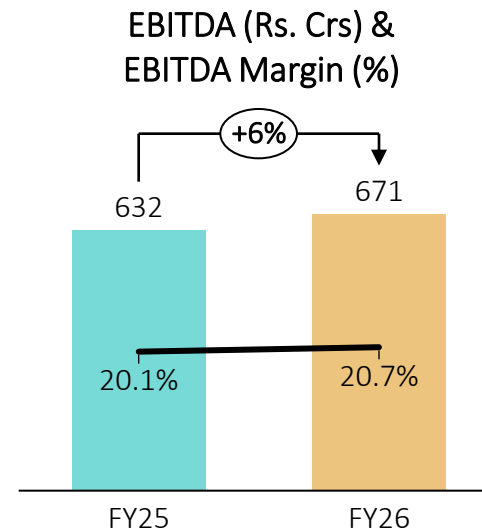
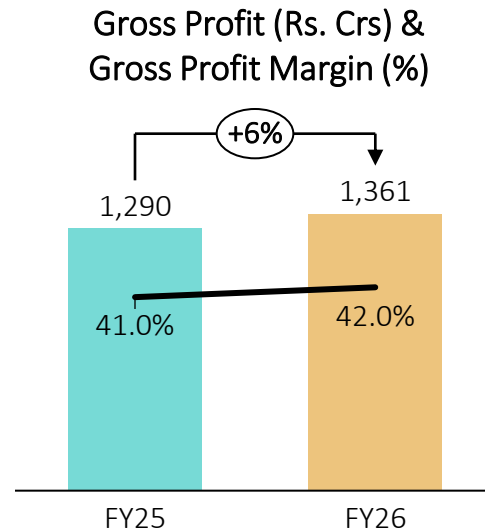
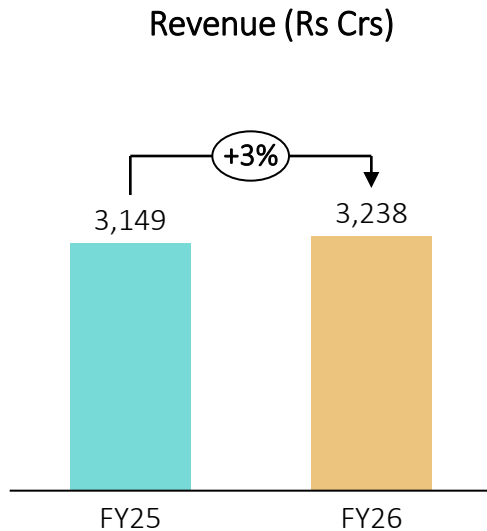


Performance Highlights – Quarter & YTD

Q4FY26 vs Q4FY25



FY26 vs FY25

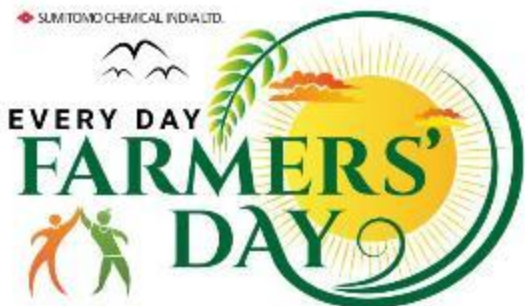


*One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes
Given the seasonality in the business, it is best monitored on an annual basis

Performance Highlights – Q4 & FY26

- ✓ FY26 remained a challenging year for the Indian agrochemical industry due to prolonged and excess rainfall during the peak kharif consumption period, delayed rabi demand recovery, bio-stimulant regulatory challenges and cautious channel sentiments. Despite these industry-wide headwinds, **SCIL demonstrated remarkable stability in business performance** through disciplined pricing, favourable product mix and strong execution focus.
- ✓ Revenue from operations for Q4FY26 stood at Rs. 684 crore, broadly stable YoY, while FY26 revenue grew 3% YoY to Rs. 3,238 crore despite lower contribution from the low-margin Animal Nutrition (AND) distribution business, softer agri-input demand and temporary regulatory constraints in certain bio-rational products.
- ✓ **SCIL delivered its highest-ever profitability performance in FY26 despite a subdued industry environment.** PBT before exceptional items increased 11% YoY in Q4FY26 and 9% YoY in FY26. PAT increased 12% YoY in Q4FY26 and 7% YoY in FY26, resulting in Net Profit Margins improving to 16.3% in Q4FY26 and 16.8% in FY26. Margin expansion was supported by favourable product mix, calibrated pricing actions, disciplined channel management and lower contribution from low-margin businesses.
- ✓ **Domestic business grew 4% YoY in both Q4FY26 and FY26 despite adverse agro-climatic conditions.** Export revenues declined 7% YoY in Q4FY26 and 1% YoY in FY26 due to softer demand and shipment delays in select geographies; however, Africa exports continued to witness strong momentum with 30% YoY growth in Q4FY26 and 26% YoY growth in FY26.
- ✓ **Herbicides registered strong growth of 87% YoY in Q4FY26 and 19% YoY in FY26, supported by healthy traction in rice herbicide portfolio including Lentigo.** Metal Phosphides grew 16% YoY in Q4FY26 and 11% YoY in FY26, while Insecticides remained resilient despite weather-related consumption disruptions.
- ✓ **Product-led execution remained a key focus area during FY26.** Newly launched products including Lentigo, Excalia Max, Powerpull, Advika, Envoy and Oslava received encouraging market response. Registration of Topgrain was also completed during the year, strengthening the future product pipeline.
- ✓ The Company maintained strong operational discipline throughout FY26 with **continued focus on profitability-led growth, receivables management, calibrated inventory control and disciplined working capital practices.** The Company also continued strengthening channel engagement, digital initiatives, field-force effectiveness and customer onboarding through various strategic execution programs.
- ✓ Looking ahead, management remains cautiously optimistic while remaining watchful of weather conditions, El-Nino related uncertainties, raw material inflation and geopolitical developments. **The Company continues to focus on demand generation, differentiated product offerings, calibrated pricing actions, operational agility and strengthening of channel partnerships to drive sustainable and profitable growth in FY27.**

- ✓ Mr. Mukul Govindji Asher's current and final term as Independent Director and Chairman to be till 31st August 2026.
- ✓ Mr. Chetan Shantilal Shah current and final term as Managing Director to be till 31st August 2026; Mr. Shah is proposed to be appointed as Non-Executive Non-Independent Director with effect from 1st September 2026. Subject to and post his appointment as Non-Executive Non-Independent Director by shareholders in the upcoming AGM, he will be considered to be appointed as the Chairman by the Board.
- ✓ Mr. Sushil Champaklal Marfatia's current and final term as Executive Director to be till 31st August 2026.
- ✓ Mr. N. Sivaraman is proposed to be re-appointed as an Independent Director with effect from 1st September 2026 till 31st August 2029.
- ✓ Mr. Anand Mohan Tiwari is proposed to be appointed as an Independent Director with effect from 31st August 2026 up to 30th August 2028.
- ✓ Dr. Suresh Ramachandran is proposed to be appointed as Managing Director with effect from 1st September 2026.



Overview

A structured Demand Generation campaign conducted, aimed at creating sustained field and market momentum.

Key Highlights

- ✓ One week of high intensity engagement and innovation.
- ✓ 173 innovative activities uploaded.
- ✓ More than 7,000 votes casted.
- ✓ Sales, DG and PM teams collaborated to make it successful.
- ✓ The digital platform developed for this activity was commendable.



Share (23)

Product/s: LENTIGO
Crop: Paddy

Name of Activity: Meeting

[Read more...](#)



Share (11)

Product/s: PROGIBB EASY, EXCALIA MAX
Crop: Cumin

Name of Activity: Field Day

[Read more...](#)



Share (21)

Product/s: ORMIE, ENVOY
Crop: Mango

Name of Activity: Field Day

[Read more...](#)

TN-01 (BASIC2)



Share (15)

Product/s: ENVOY
Crop: Sugarcane

Name of Activity: Meeting

[Read more...](#)

UP-01 (BASIC2)



Key Highlights

- ✓ Sumi Manthan, the Annual Conference of SCIL, was held from 19th to 21st April 2026
- ✓ The three-day event fostered a strong spirit of collaboration, learning, and shared experiences.
- ✓ The annual theme, "Collaborate to Conquer", aptly reflected SCIL's core strength and was a central highlight of the conference. The agenda featured insightful presentations reviewing the past year's performance and outlining strategic priorities and new initiatives for 2026–27.
- ✓ As we move forward, the key takeaway from Sumi Manthan is to translate the spirit of "Collaborate to Conquer" into action at the ground level, ensuring that this philosophy is reflected in our everyday efforts and drives sustained success.



Sumitomo Chemical India Limited was honored with the GenAI-Led Creative Award at the prestigious ad:tech India New Delhi for the digital campaign of our flagship brand, Sumi Max.

Key Launches of Last 3 Years





Consolidated Profit & Loss Account Statement

Particulars (Rs. Crs)	Q4FY26	Q4FY25	YoY	Q3FY26	QoQ	FY26	FY25	YoY
Revenue from Operations	683.7	679.4	1%	568.0	20%	3,238.3	3,148.5	3%
COGS	394.8	407.5		298.9		1,877.4	1,858.9	
Gross Profit	288.9	272.0	6%	269.0	7%	1,360.9	1,289.6	6%
Gross Profit %	42.3%	40.0%	223 bps	47.4%	-511 bps	42.0%	41.0%	107 bps
Employee Expenses	68.0	64.7		65.4		273.8	264.7	
Other Operating Expenses	86.7	87.7		104.1		416.3	392.9	
Operating EBITDA	134.2	119.6	12%	99.5	35%	670.9	632.1	6%
EBITDA Margin	19.6%	17.6%	202 bps	17.5%	211 bps	20.7%	20.1%	64 bps
Other Income	32.2	31.6		37.0		146.7	120.1	
Depreciation	16.9	16.4		16.7		66.1	66.1	
EBIT	149.4	134.8	11%	119.7	25%	751.5	686.1	10%
EBIT Margin	21.9%	19.8%	202 bps	21.1%	78 bps	23.2%	21.8%	141 bps
Interest	1.9	1.7		2.0		7.8	5.9	
Exceptional Items	0.0	0.0		16.1*		16.1*	0.0	
Profit Before Tax	147.6	133.1	11%	101.6	45%	727.6	680.2	7%
PBT Margin	21.6%	19.6%	199 bps	17.9%	370 bps	22.5%	21.6%	86 bps
Tax	36.2	33.3		25.8		184.6	173.8	
Net Profit	111.3	99.8	12%	75.8	47%	543.0	506.4	7%
Net Profit Margin	16.3%	14.7%	159 bps	13.3%	293 bps	16.8%	16.1%	68 bps
Other Comprehensive Income	0.3	0.0		5.2		5.6	-1.0	
Total Comprehensive income for the period	111.6	99.8	12%	81.0	38%	548.6	505.5	9%

* One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes
Given the seasonality in the business, it is best monitored on an annual basis

Consolidated Balance Sheet

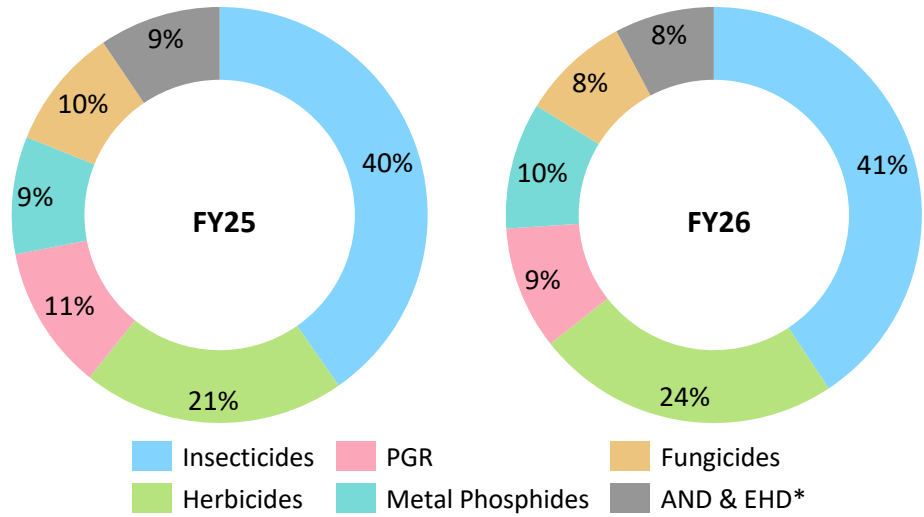
Assets (Rs. Crs)	Mar-26	Mar-25
Non-Current Assets (A)	1,134.0	944.1
Property, Plant and Equipment	437.3	425.8
Capital work-in-progress	2.5	9.4
Right to use an Asset	71.4	63.5
Goodwill	60.4	60.4
Other Intangible Assets	7.6	6.7
Intangible Assets under Development	17.2	19.1
Non-Current Financial Assets		
(i) Investments	265.5	67.1
(ii) Loans & other financial assets	236.8	247.9
Deferred tax Asset (net)	0.4	1.2
Non-Current tax Assets (net)	25.7	37.5
Other non-current Assets	9.1	5.7
Current Assets (B)	3,340.2	3,020.3
Inventories	766.1	703.7
Current Financial Assets		
(i) Investments	887.2	457.2
(ii) Trade receivables	735.6	783.4
(iii) Cash and cash equivalents	68.9	38.2
(iv) Bank balances other than (iii) above	51.8	4.6
(v) Loans	340.9	101.9
(vi) Other financial assets	343.4	814.5
Other Current Assets	146.3	116.9
Total Assets (A+B)	4,474.2	3,964.4

Equity & Liabilities (Rs. Crs)	Mar-26	Mar-25
EQUITY (A)	3,393.8	2,905.1
Equity Share Capital	499.1	499.1
Other Equity	2,890.5	2,402.0
Non-controlling Interests	4.1	3.9
Non-Current liabilities (B)	110.6	94.2
Non-current Financial liabilities		
(i) Borrowings	1.3	-
Lease Liabilities	40.4	32.8
Provisions	40.9	34.8
Deferred tax liabilities (net)	27.9	26.6
Non-current Tax Liabilities	0.0	-
Current liabilities (C)	969.8	965.2
Current Financial liabilities		
(i) Borrowings	0.2	0.0
(ii) Trade Payables	397.1	489.4
(iii) Lease Liabilities	21.4	19.1
(iii) Other financial liabilities	454.7	377.3
Other current liabilities	69.2	64.4
Provisions	12.9	9.3
Current tax liabilities	14.3	5.6
Total Equity & Liabilities (A+B+C)	4,474.2	3,964.4

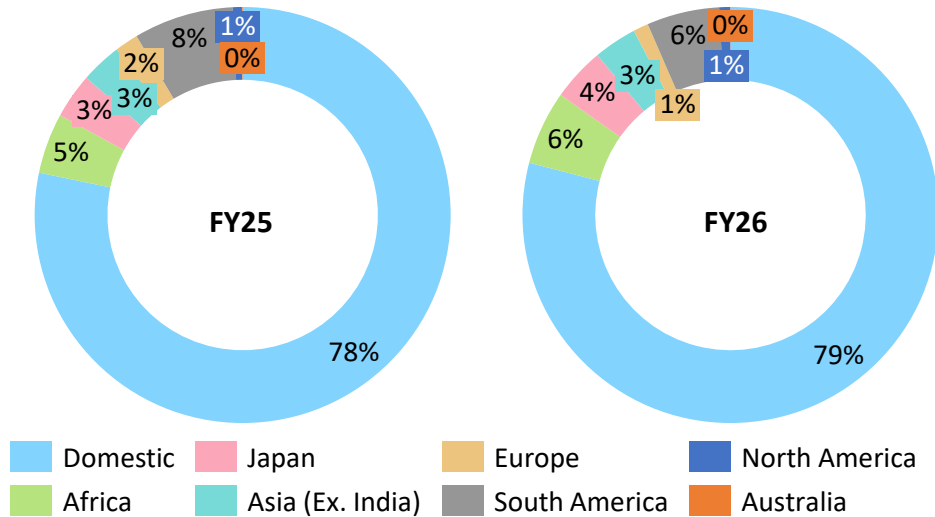
Cash, Cash Equivalents & Liquid Investments of ~Rs. 2,113 Crs as on 31st March 2026

Revenue Breakup – FY26

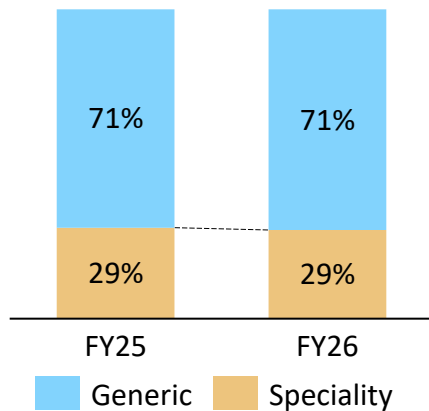
Product Breakup



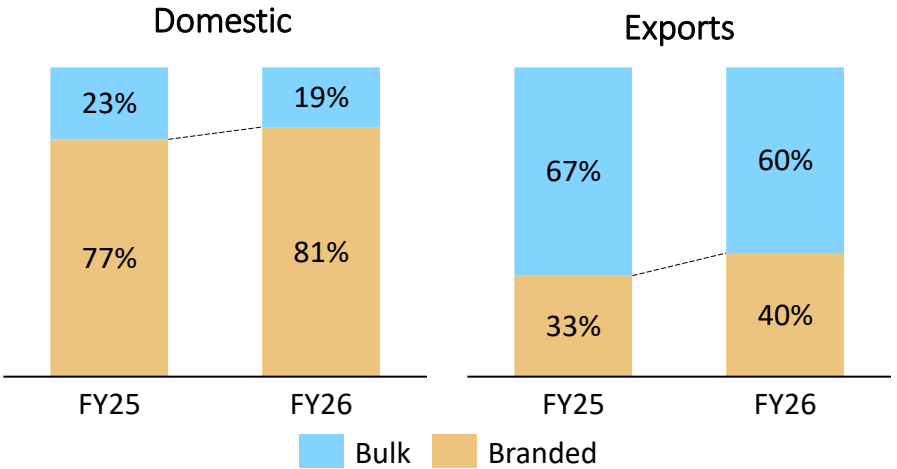
Geographic Breakup



Segment Breakup



Bulk & Branded



* Animal Nutrition Division (AND) and Environmental Health Division (EHD)

Consolidated Working Capital Movement

Particulars (Rs. Crs)	Mar-26*	Dec-25*	Change (Dec-25 to Mar-26)	Mar-25*	Change (Mar-25 to Mar-26)
Inventory (A)	766.1	676.9	89.2	703.7	62.4
Inventory Days (Inventories/ COGS* No. of days in period) (i)	149	126		138	
Trade Receivables (B)	735.6	699.6	36.0	783.4	-47.8
Trade Receivables Days (Trade Receivables / Revenue*No. of days in period) (ii)	83	75		91	
Trade Payables (C)	397.1	355.9	41.2	489.4	-92.3
Trade Payables Days (Trade Payables/ COGS*No. of days in period) (iii)	77	66		96	
Other Financial Liabilities (D)	454.7	511.7	-57.0	377.3	77.4
Other Financial Liabilities Days (Other Current Liabilities / Revenue*No. of days in period) (iv)	51	55		44	
Net Working Capital (A+B-C-D)	649.9	508.9	141.0	620.3	29.6
Net Working Capital Days (i + ii – iii – iv)	103	80		89	

Key Highlights

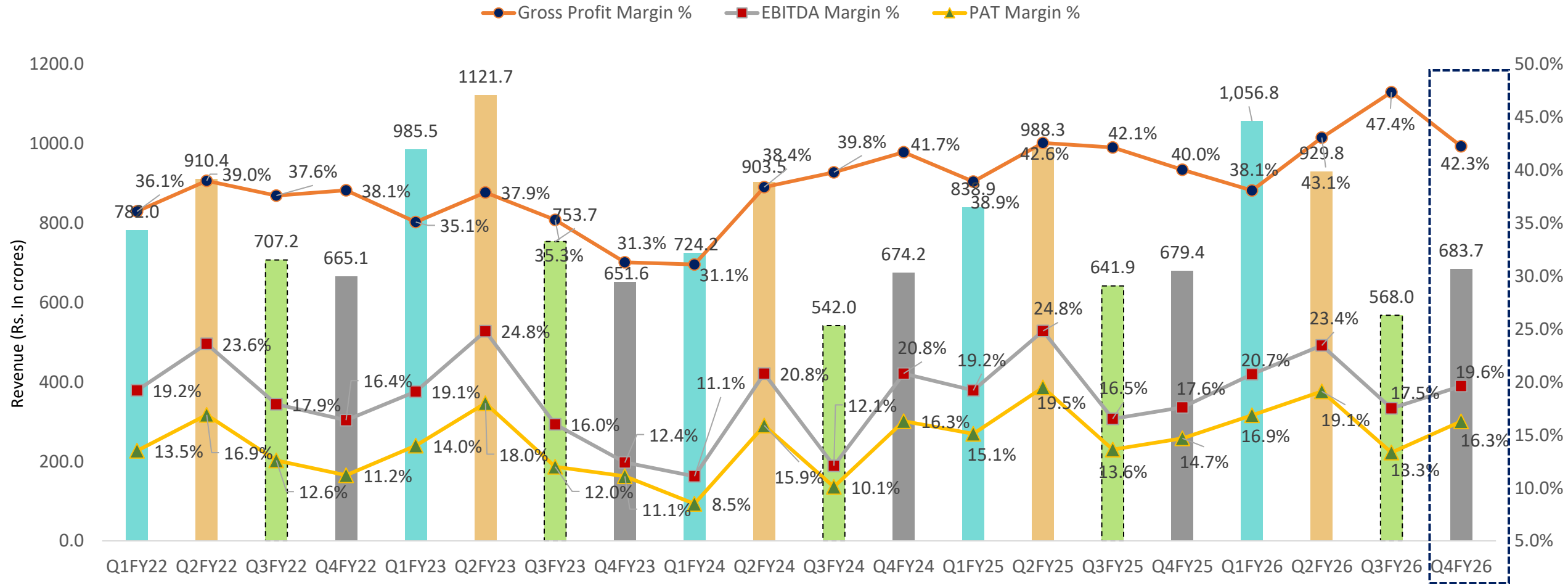
- ✓ Overall net working capital days stood at 103 days in FY26 versus 89 days in FY25, primarily on account of seasonal inventory build-up & reduction in payable days ahead of the kharif season and calibrated stocking to ensure uninterrupted product availability in times of global supply chain volatility. Receivable days improved to 83 days from 91 days, reflecting continued focus on collection efficiency, disciplined credit management and prudent channel control despite a challenging demand environment.
- ✓ Cash & cash equivalent as on 31st March 2026 stood at ~Rs. 2,113 crore. Focused efforts towards improving collections resulted in collection during FY26 of ~Rs. 3,726 crores as compared to ~Rs. 3,058 crores during FY25, demonstrating the Company's sustained discipline in receivable management, strong cash flow generation and prudent working capital management despite industry-wide challenges during the year.

* No. of Days in period: Mar-26 – 365 days, Dec-25 – 92 days, Mar-25 – 365 days

Consolidated Cash Flow Statement

Cash Flow Statement (Rs. Crs)	Year ended 31-Mar-26	Year ended 31-Mar-25
Net Profit Before Tax	727.6	680.2
Adjustments for: Non-Cash Items / Other Investment or Financial Items	-51.3	-46.8
Operating profit before working capital changes	676.2	633.4
Changes in working capital	-66.9	-18.0
Cash generated from Operations	609.4	615.4
Direct taxes paid (net of refund)	163.8	163.9
Net Cash from Operating Activities	445.5	451.5
Net Cash from Investing Activities	-332.0	-392.0
Net Cash from Financing Activities	-82.9	-67.9
Net Increase /(Decrease) in Cash and Cash equivalents	30.7	-8.4
Add: Cash & Cash equivalents at the beginning of the period	38.2	46.6
Cash & Cash equivalents at the end of the period	68.9	38.2

Financial Performance Trend



Company Overview



Journey to 14x Growth in India

SCIL – Vision & Mission

Formidable Player in the Indian Agrochemicals Space

Diversified & De-risked Portfolio Across the Agro-Chem Value Chain

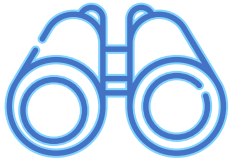
Strong Brand and Well-Entrenched Distribution Network

Strategically Located Manufacturing Facilities

Strong Focus on R&D, Process Innovation and Safety, Health and Environment (SHE)

Autonomous Board with Vast Industry Experience

Growth Strategies



Vision & Values

Vision:

- To be a trusted market leader in Indian crop-protection sector
- To develop a vibrant corporate culture
- Endeavor to achieve success and sustainability through innovation & excellence

Core Values:

- Innovation
- Excellence
- Integrity
- Respect & value all stakeholders
- Customer focus
- People focus
- Sustainability



Mission

Marketing and Sales:

- Further penetration into Indian market & take leadership; expand exports
- Strengthen Sales Force, Distribution and Product Portfolio

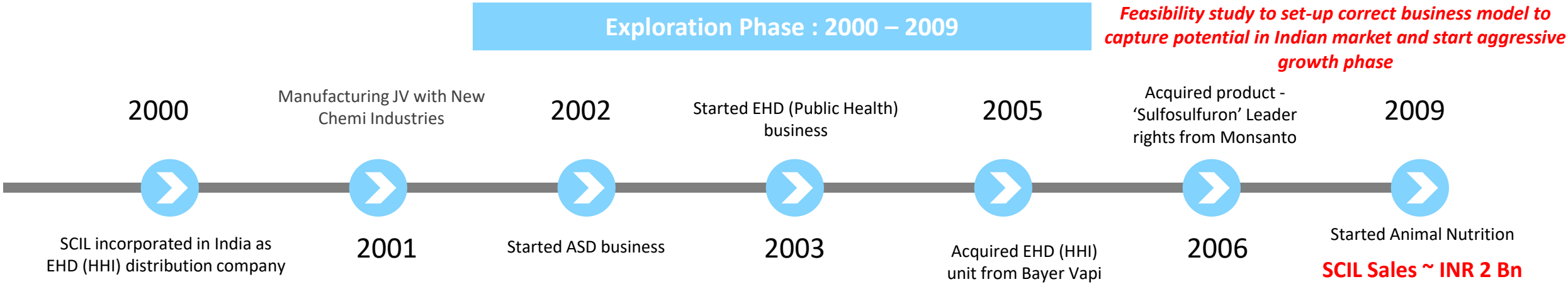
Manufacturing:

- Supplying the most competitive products with safe and stable operation and meet demand
- Strengthen Procurement Power
- Expand Manufacturing Functions

Management & Support:

- Establishing the most efficient organization to support business growth and alignment with SCC
- Develop administrative efficiency while ensuring internal controls
- Full & Strict Compliances
- Value Creation for all stakeholders

Journey to 14x Growth in India in last 15 years



Aggressive Growth Phase : 2010 – 2026

2010 : Acquisition of New Chemi Industries and integration with SCIL

Setting-up new organization, control system, PCO function and innovative sales team

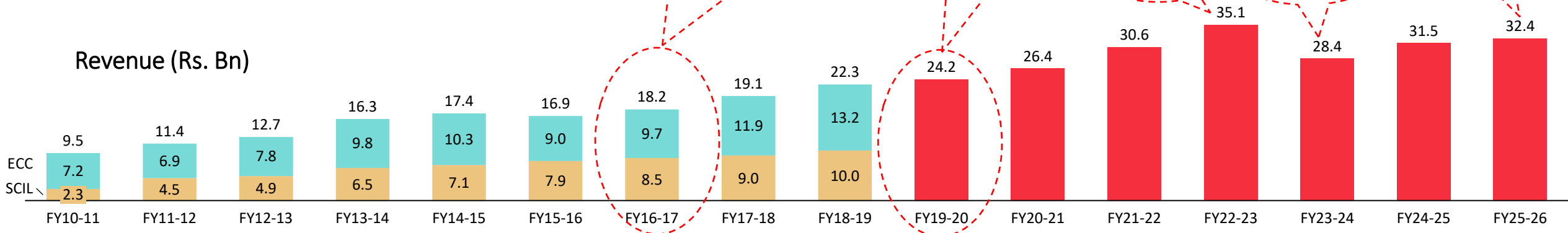
2016 : Majority stake acquisition of Excel Crop Care Limited (ECC)

SCI 2.0 – 1st full year of integrated operations

Highest revenue

Sector related temporary headwinds impacted revenues

Highest profitability despite challenging environment



Robust 14 times growth driven by Organic & In-organic expansion

Formidable Player in the Indian Agrochemicals Space

5
Manufacturing
Facilities

14
Technical
Actives

15,000+ Direct
Distributors &
60 Depots

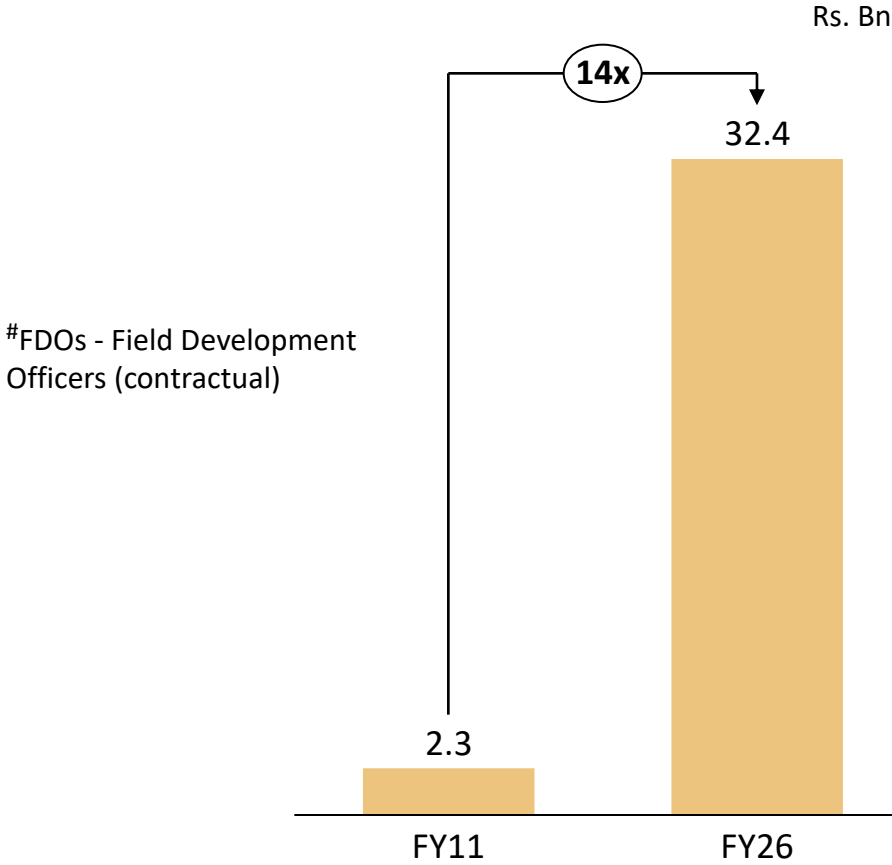


200+ Brands
700+ SKUs

25+ Patents
200+ Registrations

1600+ Employees
1500+ FDOs[#]

Grown 14x+ over FY11-26

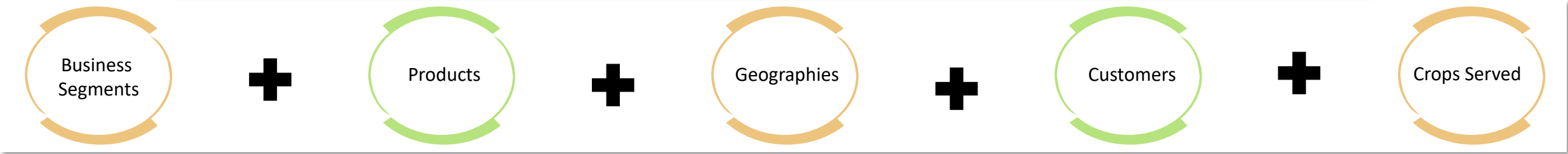


Key Products

Product Name	Product Category	Indicative Use
Fenpropathrin	Insecticide	Paddy, Cotton, F&V
Glyphosate	Herbicide	Tea Gardens, non-cropped
Profenophos	Insecticide	Cotton, Soya bean
Pyriproxyfen	Insecticide	Cotton
Clothianidin	Insecticides	Vegetables
Tebuconazole	Fungicides	Wheat, Soya bean, Chilli
Gibberallic Acid	Plant Growth Regulator	Citrus Fruits
Aluminum Phosphide	Fumigant	Warehousing of Food Grains
Chlorpyrifos	Insecticide	Paddy, Beans, Gram
DL-Methionine	Animal Nutrition	Poultry

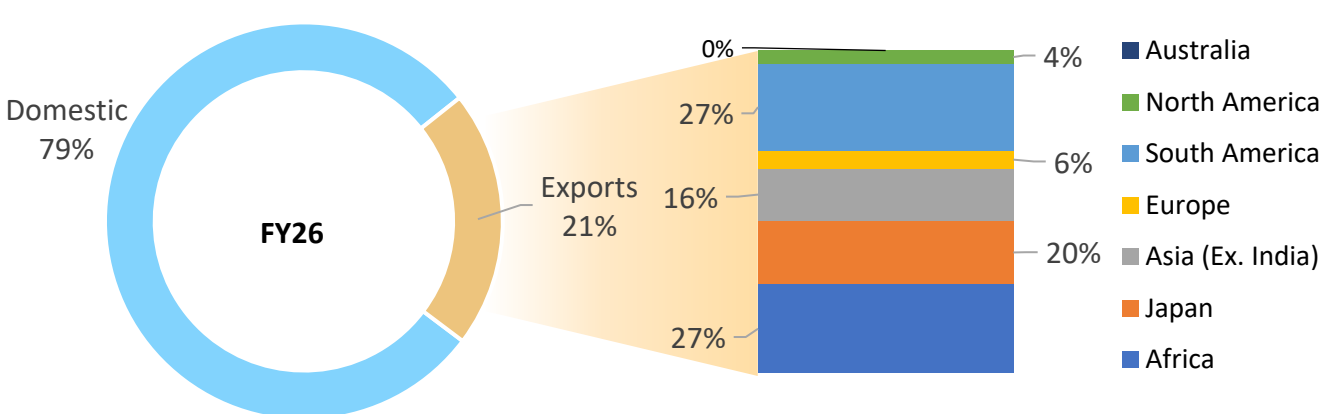
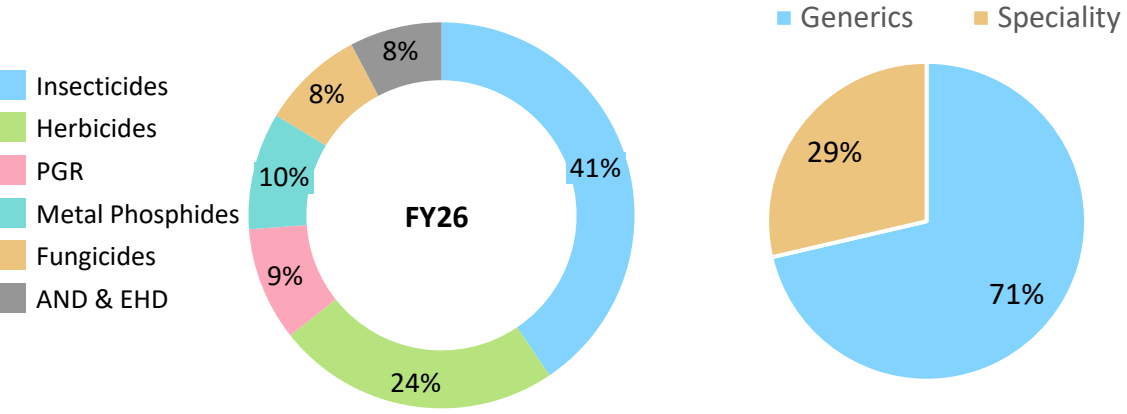
Diversified & De-risked Portfolio Across the Agro-Chem Value Chain

Well-Diversified across multiple dimensions



Diversified Portfolio Across Segments

Geographic Diversification with Exports to ~50 countries



- ✓ Greater focus on high growth, stable and high profitable segments such as **Herbicides, PGR, Bio-rational products**
- ✓ Increasing contribution from PGR segment and offerings for both Kharif and Rabi crops to reduce seasonality in the business
- ✓ One of the highest proportion of environmentally-friendly products in the Industry

- ✓ **Top 10 products contributes less than 45% of Total Revenue on annual basis**
- ✓ **No product / molecule contributes more than ~17% of Total Revenue on annual basis**
- ✓ **Diversified across key crops - Concentrated efforts on fruits & vegetables, paddy, cotton and other high growth segments**

Strong Brand and Well-Entrenched Distribution Network

- ✓ **Strong brand** with market leading position across various product categories

- ✓ **Dual brand portfolio** can offer products at all price points serving multiple customer sub-segments

- ✓ **In-depth knowledge** of own research products, **proven go-to-market strategy and deep farmer connect** facilitates launch of Speciality products

- ✓ **On-field demonstration of products, training of farmers** in using the products, building awareness among stakeholders in relation to the products

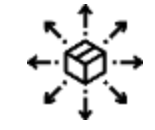
- ✓ **Pan-India distribution network** ensures strong presence with both retailers and farmers and **on-time feedback mechanism**

- ✓ **Scale and diversity** of product offerings lead to **superior bargaining power** with distributors and provides **one-stop solution for farmers**

- ✓ Expanded teams for **strategic marketing, demand generation, product development and regulatory affairs** to focus on future growth



26 States



15,000+
Distributors



4.4 million+
Farmer Connect through
physical meetings
20 million+
Digital Connect



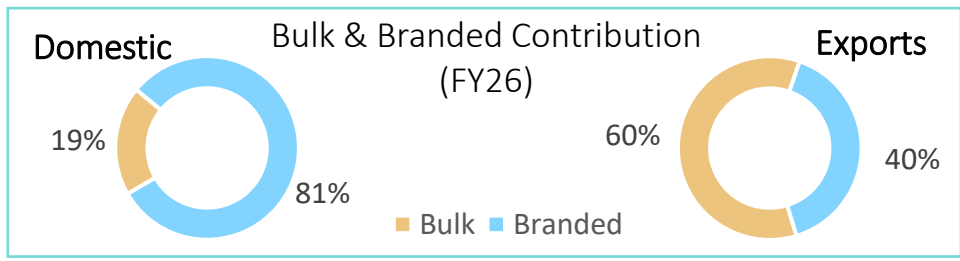
60 Depots



~40,000
Dealers



~600
Sales Team



Expanding Brand Visibility and Connect



- ✓ **Wide range of generics and speciality products** for Increased crop presence and providing crop protection solutions
- ✓ **More than 1,500+ Relationship managers** connecting to **4.4 million+ farmers** throughout crop cycle
- ✓ Over **200 brands** covering maximum of crops and pest segments
- ✓ **15,000+ distributors; 40,000+ dealers and 60 Depots** help in expanding brand visibility and connect
- ✓ More than **600+ Qualified and skilled managers** in Sales, Marketing and customer support
- ✓ Company with **20+ mega brands** with high brand recall
- ✓ Healthy geographical Brand coverage **throughout India** including North East and J&K
- ✓ Optimum use of **advertising media** with increased Digital Platforms presence



Resurging Through Phygital Transformation (1/2)

Rural India: Digitally Connected, Strategically Engaged

With rural India witnessing a digital revolution—boasting over 442 million internet users and 425 million smartphone owners—SCIL has strategically positioned itself to lead this wave. Our data-driven digital marketing framework now serves as a powerful catalyst for business growth and rural community engagement.

- ✓ 814+ localized landing pages across key dialects, optimized for voice search and rural accessibility
- ✓ 639 precision-targeted digital campaigns mapped to crop cycles, geographies, and farmer needs
- ✓ 14.2 crore digital touchpoints, contributing significantly to lead generation, brand affinity, and dealer inquiries
- ✓ 17.2% reduction in engagement costs, driven by smart segmentation and programmatic delivery
- ✓ Partnerships with hyper- local influencers, enhancing message authenticity
- ✓ Field activity tracking Apps- Sumitomo Connect & Sumitomo Field Connect

The Power of Phygital Field Days

Our Field Days evolved into immersive Phygital experiences—where digital interactivity met on-ground demonstration. A standout initiative was the “Live Field Days”, allowing farmers, distributors, and field executives to engage in real-time with our agronomists, R&D experts, Portfolio Managers, Demand Generation and Sales teams.

These live sessions:

- ✓ Enhanced farmer trust through live Q&A and transparent product demonstrations
- ✓ Drew strong participation from farmers, channel partners, and field teams across regions, fostering vibrant two-way engagement during each session



Resurging Through Phygital Transformation (2/2)

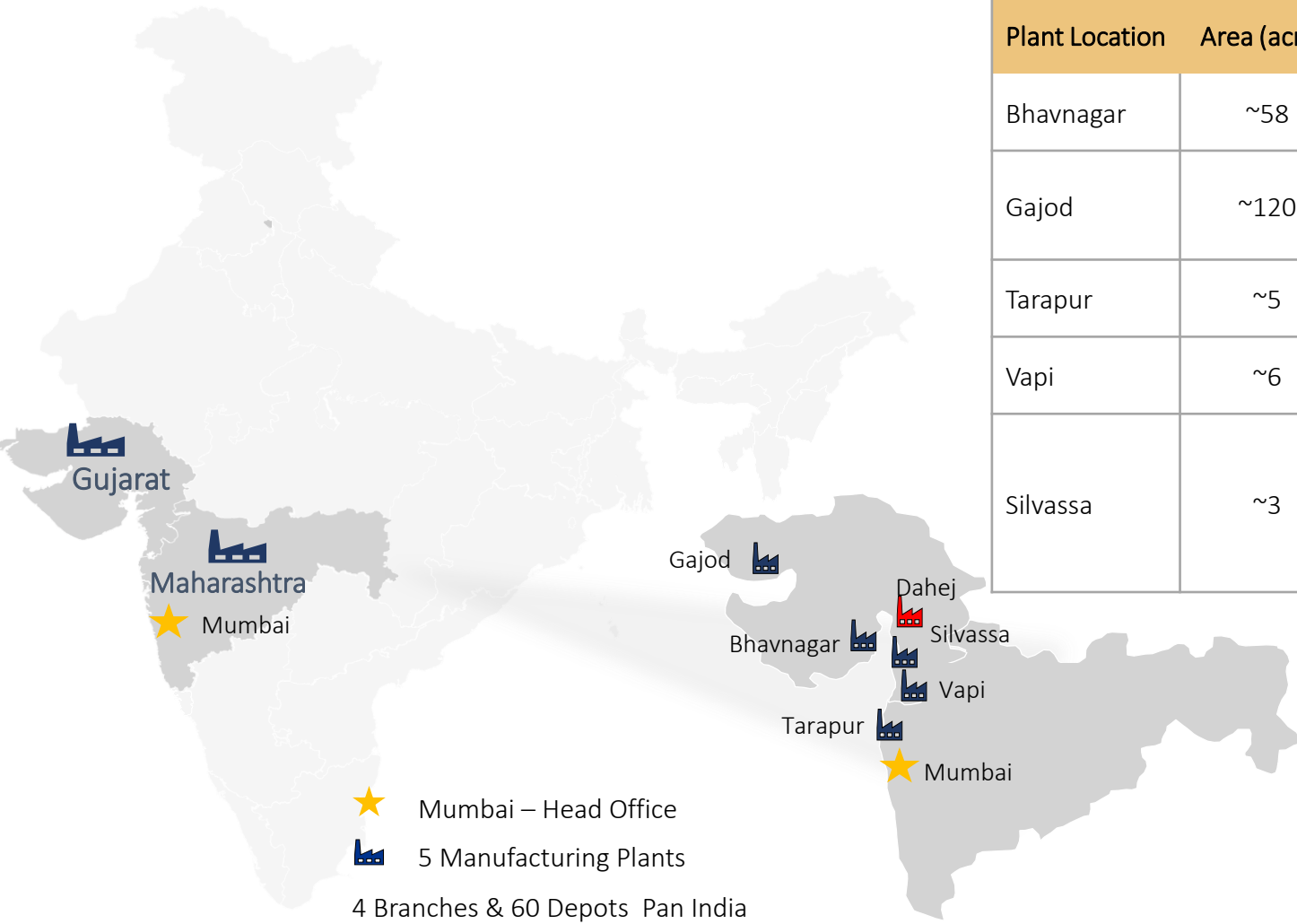


Glimpses of "Live Field Days"



Strategically Located Manufacturing Facilities

Connectivity to Major Cities and Proximity to Main Highways, Ports Reduces Logistic Time and Costs



Plant Location	Area (acres)	Segment Served	Product Manufactured
Bhavnagar	~58	Manufacturing of Technical Grade Pesticides and Formulations	Technical Grade Products: Chlorpyrifos, Profenophos, Glyphosate, Tebuconazole Tech, Quinalphos, Imidacloprid, Thiacloprid, Acetamidiprid, Byspyribac Sodium, Fluroxypyr, Aluminium Phosphide, Zinc Phosphide, Sulphur WDG, Fenpropathrin Formulations for above TG products and several other speciality and generic products
Gajod	~120	Production and manufacturing of Metal Phosphides, Sulphur WDG and other WDG formulations	
Tarapur	~5	Production and manufacturing of Active Ingredients	
Vapi	~6	Formulation & Packaging	
Silvassa	~3	Formulation of Glyphosate and Other Speciality Products	

- **Overall Optimal capacity utilization ~ 80% to 90% for TGAI's**
- **Bought 2 additional private owned land parcels for future expansion:**
 - **~20 acre adjoining our existing Bhavnagar site**
 - **~50 acre at a prime location at Dahej within Chemical Zone (recently received environmental clearance)**

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Additional Projects approved by the board of the company

Plant for manufacturing Herbicide intermediate at Dahej site for supply to parent company

Capex budget:
~Rs 150 crore

Estimated Commercialization:
Q2 FY2028-29

- First strategic investment at the Dahej site, marking a **key step in developing Dahej as a strategic global manufacturing hub** for the parent company's high-potential patented molecules.
- Initial operations will commence using process know-how from the parent company, with SCIL driving further process optimization and cost efficiencies to enhance competitiveness and improve project payback metrics.
- This is **expected to be followed up with additional projects** to enable future forward and backward integration, the same product as well as other high-potential patented molecules from the parent company's pipeline.

Fitment for additional products at Tarapur site for supply to parent company

Capex budget:
~Rs 10 crore

Estimated Commercialization:
Q4 FY2027-28

- The Company has also approved a capex for fitment to **manufacture two additional molecules (one fungicide and one herbicide)** at the existing Tarapur facility, primarily for supply to the parent company.
- This investment leverages existing infrastructure, enhances asset utilisation and strengthens SCIL's role as a strategic manufacturing hub within the parent group's global supply chain.

Payback period: Less than 5 years from start of operations

Second Plant for a key SCC innovated product at Bhavnagar site for global requirements

SCIL has received board approval to set up a second plant for an important SCC innovated product for global requirements at existing Bhavnagar site

Brownfield expansion at existing Bhavnagar site – second plant for the same product within two years of first plant

Approximately ₹55 crore

To build on the success of the first plant, which demonstrated high utilization, world-class quality, and strong cost competitiveness

Q4FY27 (Jan–Mar 2027)

Product

Project Type

Investment

Objective

Target Completion & Commercialization

Production of a newly launched SCC innovated molecule at Tarapur site

SCIL has received board approval to manufacture a newly launched SCC innovated molecule at its Tarapur site

SCIL will undertake equipment modification and line readiness at its Tarapur facility for this newly launched product

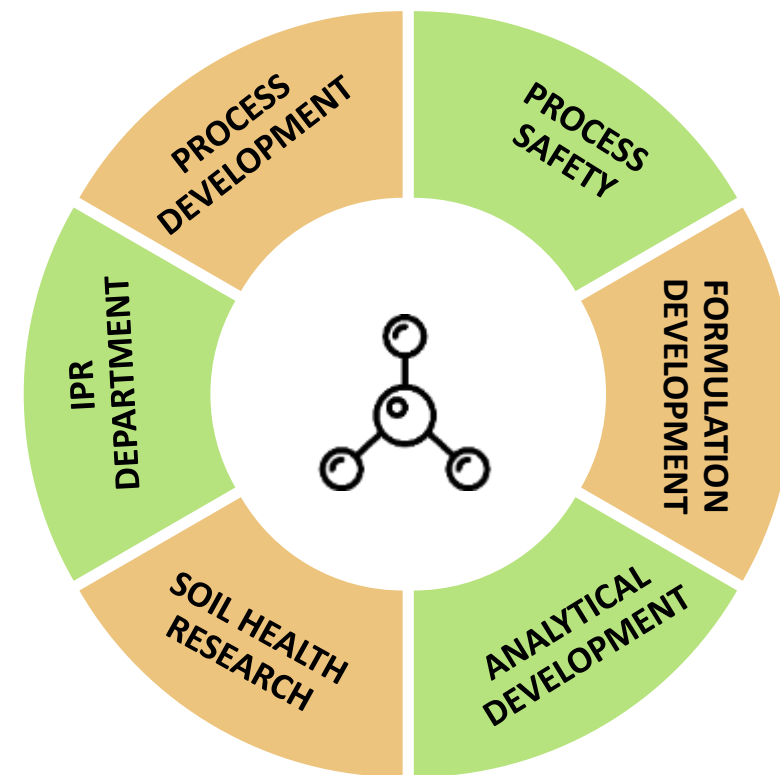
Around ₹10 crore

In order to demonstrate SCIL's capability to manufacture in India a newly launched SCC innovative molecule, as also to meet the expected domestic demand of this newly launched product

Q4FY27 (Jan–Mar 2027)

R&D: End-to-End Product Development Capabilities

- ❑ **3 fully equipped, DSIR approved R&D labs** located at Mumbai, Bhavnagar and Gajod capable of synthesis, technical product and formulation development; Soil Health Research Laboratory and in-house field trials
- ❑ R&D Team comprises of **75+** qualified and dedicated engineers & scientists of which **10+** are PhDs with more than **15 years** of Experience
- ❑ **25+ patents** granted across various geographies; 9 applications filed
- ❑ R&D facilities to gain capability for creating new processes and new combinations using **SCC Japan's chemistries** which would help improve production processes and efficiency



Bhavnagar, Synthesis Lab



Bhavnagar, R&D Analytical lab













Bhavnagar, Soil Health Research Lab



Bhavnagar, Biopesticides Unit

Thrust on Safety, Health and Environment (SHE)

Quality Certifications Ensure Consistent product quality and healthy working environment at manufacturing sites

-  Four Start Export House by Ministry of Commerce and Industry
-  Authorized Economic Operator AEO (Tier-2) Certification
-  ISO:9001:2015, ISO-14001:2015 and OHSAS18001:2007 for the manufacturing sites at Bhavnagar, Gajod, Tarapur and Silvassa; ISO:9001:2015 at Vapi
-  A8000 Certification for Social Accountability in Bhavnagar and Gajod
-  Efforts focused on reducing effluent load and effluent treatment cost, for staying innovative and competitive in the market
-  The quality of the products is maintained and upgraded to the applicable national and international standards through rigorous pursuit of Six Sigma initiative
-  Focused on energy conservation and energy cost reduction: 65% of total power requirement through wind and solar power generation plants
-  Expanding solar power plant capacity in line with towards green energy would also help in reducing dependence on outsourced power as well as in energy cost reduction
-  3R Principle: Recovery – Recycle – Reuse
-  Safety audit, training programmes and other safety management processes and programmes are carried out/conducted at regular intervals



Abiding by SCC Japan's EHS Policies



Dr. Vikram Sarabhai award for developing green technology from department of Science and Technology, Government of Gujarat



Certificates of appreciation received ten times from jointly by Gujarat Safety Council and Dish



Government of Gujarat for achieving 10 lakh accident free man-hours




Certificates of merits received from jointly by Gujarat Safety Council and Dish Government of Gujarat for achieving 20 lakh accident free man-hours





Certificates of honour received two times jointly by Gujarat Safety Council and Dish Government of Gujarat for achieving 30 lakh accident free man-hours


Focus on purity, quality and timely delivery of products to the customer


Quality Certifications Ensure Consistent product quality and healthy working environment at manufacturing sites

 Jamnalal Bajaj Award for “Fair Business and Practices”


 Chemexcil Best Exporter's award: 2017-18 received in 2023


 First award for export of organic and inorganic chemicals


 ICMA award for innovation and purposeful programs for social progress


 First Sir P.C. Ray award for development of products and process with indigenous technology


 Punjab Haryana Delhi Chamber of Commerce and Industries award for ethical business

 Winner active ingredient trophy and certificate from M/s. Bayer


 Trishul award for the excellent performance for exports in international markets


 Global CSR award from SCC for one of our Integrated Village Development Programme


 ICMA award for innovation and purposeful programs for social progress


 Shramveer award for improvement of product efficiency received from national level Delhi

 Vishwakarma Rashtriya Puraskar received for process development

 National Safety Award by Labour Ministry, Government of India for safety performance


 Shramveer Award to employees from Labour Ministry, state level received six times

 Shram Bhushan Award to employees received five times

 Shram Ratna to employees, received seven times

 Shram Shri award to employees received three times

 Gujarat State Safety Certificate for safety commitment

 CSR Award from Federation of Gujarat Industries

Focus on **purity, quality and timely delivery** of products to the customer

Autonomous Board with Vast Industry Experience



Dr. Mukul Govindji Asher Chairman and Independent Director

- Professorial Fellow at Lee Kuan Yew School of Public Policy at the National University of Singapore
- Advisor to Govts in Asia on tax policy & pension reforms; and to multi-lateral institutions including IMF, Asian Development Bank, PFRDA of India, Govt of Gujarat, & World Bank
- Member of the panel to review Crawford School of Public Policy at Australian National University

**Current and final term to be till 31st August 2026*



Preeti Gautam Mehta Independent Non-executive Director

- 33 years of experience in corporate laws, foreign investment and collaborations, mergers and acquisitions and private equity investments, banking, franchising and hospitality

**Current term continues till 31st August 2029*



N. Sivaraman Independent Non-executive Director

- Qualified Chartered Accountant with close to 41 years of experience as finance professional and business and organizational leader.
- He had over 35 years of successful career with Larson & Toubro Group holding position of President and Whole-time Director of L&T Finance Holdings Limited and board membership of L&T Infrastructure Finance Limited where he played pivotal role. Managing Director and Group CEO at ICRA Limited and COO of IL&FS Limited

**Proposed to be re-appointed as Independent Director effective 1st September 2026 to 31st August 2029*



Anand Mohan Tiwari Independent Non-executive Director

- Over 30 years of distinguished experience in governance, public administration, energy, petrochemicals, fertilizers and social development through leadership roles in the Indian Administrative Service and major state enterprises.
- Extensive expertise in corporate leadership, rural development, education, skill development and CSR initiatives, supported by strong board-level experience and international exposure.

**Proposed to be appointed as Independent Director effective 31st August 2026 till 30th August 2028*



Ninad Dwarkanath Gupte Non-executive Director

- Experience of 46 years in management of companies operating in fine chemicals, performance chemicals, industrial chemicals & agrochemicals
- Held senior positions at Excel Industries, BASF India, Herdillia Chemicals and worked as MD of Cheminova India and Agrocel Industries and as Joint MD of Excel Crop Care

Autonomous Board with Vast Industry Experience



Tadashi Katayama
Non-executive Director

- MBA from Vanderbilt University, U.S.A. and a Master's degree from Kyoto University in Japan
- Associated with SCC Japan since 1992 in the Health and Crop Science business unit in various positions
- President of Agro Life Sciences sector at SCC Japan

**Expected to continue in the current position*



Masanori Uzawa
Non-executive Director

- MBA from University of Virginia, USA and a Bachelor's degree from the University of Tokyo in Japan
- Associated with SCC Japan and has experience of over 21 years in the areas of strategy, planning and business development for crop protection & other chemical businesses.
- Head of Agro Solutions Division International

**Expected to continue in the current position*



Chetan Shantilal Shah
Managing Director

- Commerce graduate from the University of Mumbai and holds a master's degree in Business Administration from North Rope University in the USA
- Over 46 years of industry experience in various leadership and senior management roles

**Current and final term to be till 31st August 2026*
*Proposed to be appointed as **Non-executive Non-Independent Director** effective 01st September 2026*



Sushil Champaklal Marfatia
Executive Director

- Chartered Accountant with over 44 years of industry experience
- Worked with New Chemi Industries Limited for 33 years which was later merged with the Company

**Current and final term to be till 31st August 2026*



Dr Suresh Ramachandran
Deputy Managing Director

- Ph.D. in Entomology" from The University of Georgia, USA
- 27 years of expertise - Sales and Distribution, Product Management, Regulatory, Business Management, R&D, Six Sigma & Enterprise Resource Planning, in Crop Protection & Seeds Business.

Proposed to be appointed as **Managing Director effective 01st September 2026*

Board is supported by a strong and experienced management team associated with Company since long

Growth Strategies



Continued Investment in R&D and Pipeline

- Aim to invest in seamless integration of R&D between SCIL and SCC units which would help improve our production processes, enhancing yields and efficiency
- Introduce new products as per market demand



Capacity Expansion

- Driving operational efficiencies maintaining highest safety standards and Responsible Care compliances
- Invest ~15% of consolidated EBITDA every year for upgradation of manufacturing facilities and capacity expansion to cater to strong domestic/global demand



Further Brand Development

- Investments for marketing of new and existing products and brands
- On-field demonstrations, training of farmers for building ground-level demand generation supported by digital marketing
- Extraordinary preparations for new product launches underway



Product Pipeline

- Multiple products coming from initiatives
- Global Speciality Proprietary products to be launched in India
- New combination products / pre-mixtures currently under development for domestic and exports
- Off-patent products under development for domestic and exports
- Technical products for manufacturing and exports



Expand Export Business

- Enhance exports in regions like Africa Leverage SCC's Global supply chain and marketing network to drive exports in Latin America, Asia and Europe

Achieving Market Leadership in India

- Balanced portfolio of specialty products (including futuristic green products) and off-patent products
- Consolidate position as best agro-chemical marketer in India
- Strive for manufacturing excellence & expand Make in India Projects
- Making organization ready to handle future challenges (Transform)
- Sustainable and healthy financial results (Harvest)

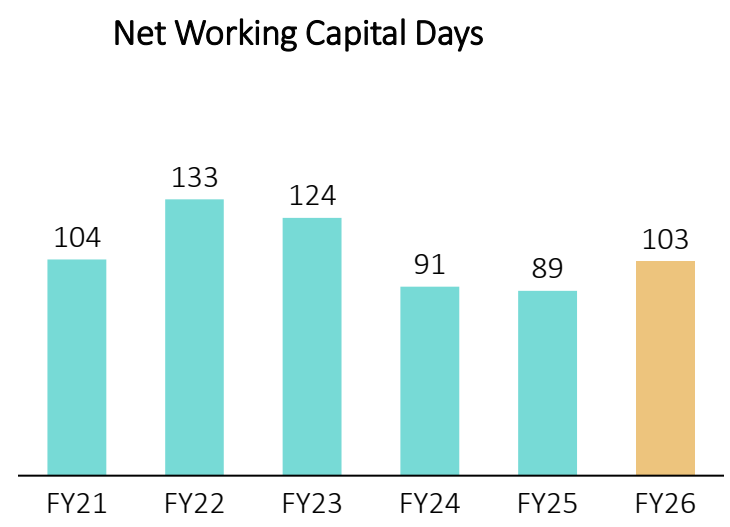
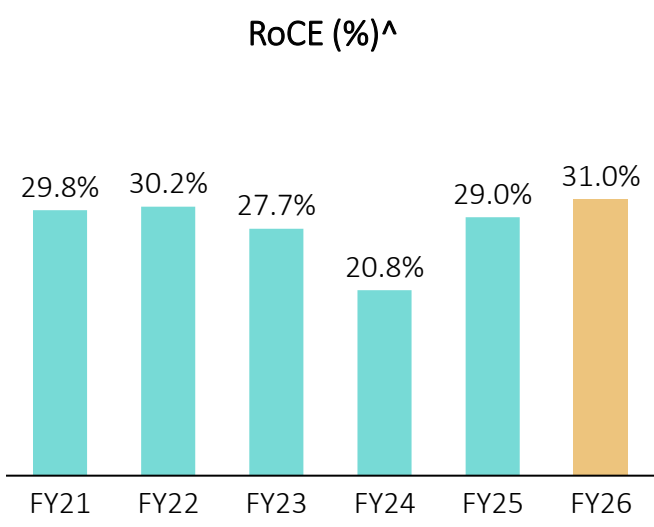
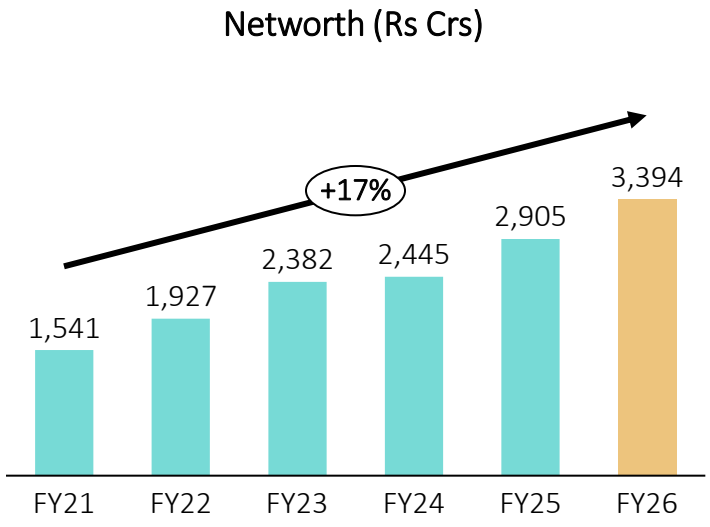
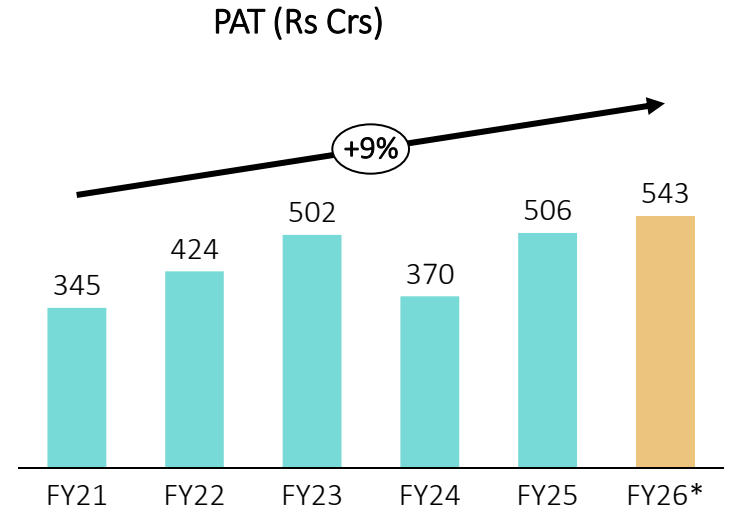
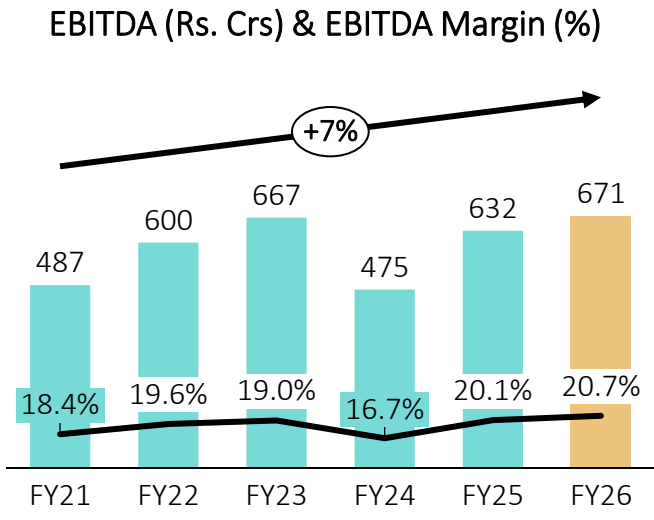
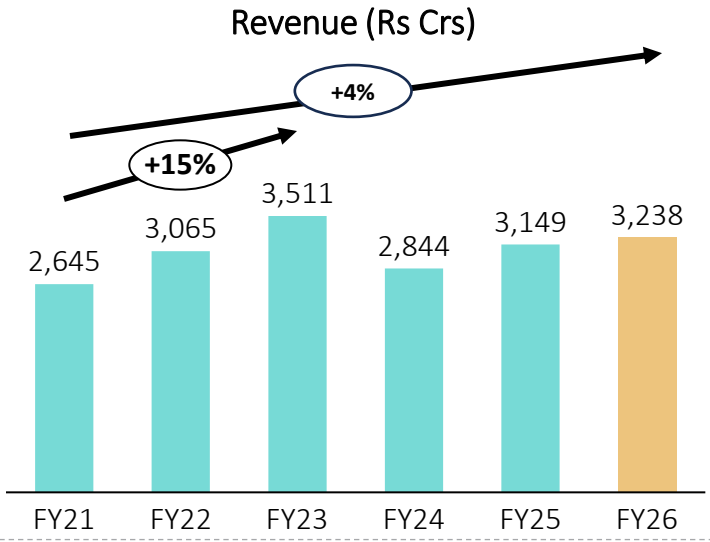
Leverage expertise in successful product launches, demand generation and manufacturing capacity expansions to fuel future growth



Financial Performance & Key Takeaways



Historical Performance Highlights



*One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes

^ ROCE = {EBIT/ (Net Worth + Borrowings)}

Consolidated Profit & Loss Account Statement

Particulars (Rs. Crs)	FY26	FY25	FY24	FY23	FY22	FY21
Net Revenue from Operations	3,238.3	3,148.5	2,843.9	3,511.0	3,061.2	2,644.9
COGS	1,877.4	1,858.9	1,775.1	2,270.6	1,908.0	1,655.4
Gross Profit	1,360.9	1,289.6	1,068.9	1,240.3	1,153.2	989.5
Gross Profit %	42.0%	41.0%	37.6%	35.3%	37.7%	37.4%
Employee Expenses	273.8	264.7	232.0	218.4	202.0	194.3
Other Operating Expenses	416.3	392.9	362.3	355.4	351.3	308.4
Operating EBITDA	670.9	632.1	474.6	666.6	599.9	486.9
EBITDA Margin	20.7%	20.1%	16.7%	19.0%	19.6%	18.4%
Other Income	146.7	120.1	95.7	44.9	26.8	18.6
Depreciation	66.1	66.1	62.2	51.9	44.8	46.6
EBIT	751.5	686.1	508.1	659.6	581.9	458.9
EBIT Margin	23.2%	21.8%	17.9%	18.8%	19.0%	17.3%
Interest	7.8	5.9	5.1	5.4	6.2	5.6
Profit Before Tax & Exceptional	743.6	680.2	502.9	654.2	575.7	453.3
Exceptional Item Gain / (Loss)	16.1*	-	-	-	-	-
Profit Before Tax	727.6	680.2	502.9	654.2	575.7	453.3
PBT Margin	22.5%	21.6%	17.7%	18.6%	18.8%	17.1%
Tax	184.6	173.8	133.2	152.0	152.2	107.9
Net Profit	543.0	506.4	369.7	502.2	423.5	345.4
Net Profit Margin	16.8%	16.1%	13.0%	14.3%	13.8%	13.1%
Other Comprehensive Income	5.6	-1.0	-0.4	2.3	2.4	1.6
Total Comprehensive income for the period	548.6	505.5	369.4	504.5	425.9	347.0
EPS	10.88	10.13	7.40	10.06	8.49	6.9

*One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes
Appointed date for merger of ECC and SCIL is 1st Apr'18

Consolidated Balance Sheet

Assets (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non-Current Assets (A)	1,134.0	944.1	640.4	581.2	487.6	367.6
Property, Plant and Equipment	437.3	425.8	451.7	392.8	349.6	277.6
Capital work-in-progress	2.5	9.4	4.0	53.5	21.1	4.3
Right to use an Asset	71.4	63.5	42.5	33.2	36.4	31.1
Goodwill	60.4	60.4	62.2	-	-	-
Other Intangible Assets	7.6	6.7	6.0	3.8	4.3	0.6
Intangible Assets under Development	17.2	19.1	18.7	17.7	14.1	10.0
Non-Current Financial Assets						
(i) Investments	265.5	67.1	0.1	0.1	0.1	0.1
(ii) Loans & other financial assets	236.8	247.9	13.8	36.4	30.8	6.0
Deferred tax Asset (net)	0.4	1.2	0.7	-	-	-
Non-Current tax Assets (net)	25.7	37.5	37.7	34.9	21.6	20.4
Other non-current Assets	9.1	5.7	2.8	8.7	9.5	17.6
Current Assets (B)	3,340.2	3,020.3	2,672.9	2,787.5	2,522.0	2,304.3
Inventories	766.1	703.7	610.4	888.7	937.8	754.4
Current Financial Assets						
(i) Investments	887.2	457.2	345.7	238.8	356.02	290.2
(ii) Trade receivables	735.6	783.4	715.9	946.1	843.13	848.2
(iii) Cash and cash equivalents	68.9	38.2	46.6	46.9	57.25	213.3
(iv) Bank balances other than (iii) above	51.8	4.6	136.7	256.0	21.88	28.8
(v) Loans	340.9	101.9	181.2	236.5	0.47	7.7
(vi) Other financial assets	343.4	814.5	536.5	48.5	174.50	11.4
Other Current Assets	146.3	116.9	99.8	126.1	131.03	150.3
Total Assets (A+B)	4,474.2	3,964.4	3,313.3	3,368.7	3,009.6	2,671.9

Equity & Liabilities (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
EQUITY (A)	3,393.8	2,905.1	2,444.5	2,381.8	1,927.2	1,541.3
Equity Share Capital	499.1	499.1	499.1	499.1	499.1	499.1
Other Equity	2,890.5	2,402.0	1,942.4	1,882.6	1,428.1	1,042.2
Non-controlling Interests	4.1	3.9	3.0	0.0	0.0	0.1
Non-Current liabilities (B)	110.6	94.2	68.0	53.9	61.0	49.6
Non-current Financial liabilities						
(i) Borrowings	1.3	-	-	-	-	-
Lease Liabilities	40.4	32.8	18.5	17.7	24.7	15.3
Provisions	40.9	34.8	25.9	22.6	22.3	29.2
Deferred tax liabilities (net)	27.9	26.6	23.6	13.6	13.9	5.0
Non-current Tax Liabilities	0.0	-	-	-	-	-
Current liabilities (C)	969.8	965.2	800.7	933.0	1,021.4	1,081.0
Current Financial liabilities						
(i) Borrowings	0.2	0.0	0.5	-	-	-
(ii) Trade Payables	397.1	489.4	430.0	490.2	517.2	591.2
(iii) Lease Liabilities	21.4	19.1	11.2	16.2	12.9	17.3
(iii) Other financial liabilities	454.7	377.3	294.8	366.2	399.7	356.8
Other current liabilities	69.2	64.4	53.2	51.2	79.8	108.2
Provisions	12.9	9.3	10.4	6.3	7.2	5.6
Current tax liabilities	14.3	5.6	0.5	2.8	4.7	1.9
Total Equity & Liabilities (A+B+C)	4,474.2	3,964.4	3,313.3	3,368.7	3,009.6	2,671.9

Consolidated Working Capital Movement

Particulars (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Inventory (A)	766.1	703.7	610.4	888.7	937.8	754.4
<i>Inventory Days (Inventories/ COGS*365) (i)</i>	149	138	126	143	179	166
Trade Receivables (B)	735.6	783.4	715.9	946.1	843.1	848.2
<i>Trade Receivables Days (Trade Receivables / Revenue*365) (ii)</i>	83	91	92	98	100	117
Trade Payables (C)	397.1	489.4	430.0	490.6	517.2	598.3
<i>Trade Payables Days (Trade Payables/ COGS*365) (iii)</i>	77	96	88	79	99	132
Other Financial Liabilities (D)	454.7	377.3	294.8	366.2	399.7	349.8
<i>Other Financial Liabilities Days (Other Current Liabilities / Revenue*365) (iv)</i>	51	44	38	38	48	48
Net Working Capital (A+B-C-D)	649.9	620.3	601.5	978.0	864.0	654.5
<i>Net Working Capital Days (i + ii – iii – iv)</i>	103	89	91	124	133	103

Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Year ended 31-Mar-26	Year ended 31-Mar-25	Year ended 31-Mar-24	Year ended 31-Mar-23	Year ended 31-Mar-22	Year ended 31-Mar-21
Net Profit Before Tax	727.6	680.2	502.9	654.2	575.7	453.3
Adjustments for: Non-Cash Items / Other Investment or Financial Items	-51.3	-46.8	-6.7	38.5	46.3	54.5
Operating profit before working capital changes	676.2	633.4	496.3	692.7	622.0	507.8
Changes in working capital	-66.9	-18.0	392.6	-135.2	-257.6	25.6
Cash generated from Operations	609.4	615.4	888.8	557.5	364.4	533.4
Direct taxes paid (net of refund)	163.8	163.9	129.0	168.1	142.6	107.9
Net Cash from Operating Activities	445.5	451.5	759.8	389.4	221.8	425.4
Net Cash from Investing Activities	-332.0	-392.0	-431.7	-327.2	-290.2	-282.7
Net Cash from Financing Activities	-82.9	-67.9	-328.3	-72.5	-62.6	-47.1
Net Increase /(Decrease) in Cash and Cash equivalents	30.7	-8.4	-0.3	-10.4	-131.1	95.7
Add: Cash & Cash equivalents at the beginning of the period	38.2	46.6	46.9	57.2	188.3	92.6
Cash & Cash equivalents at the end of the period	68.9	38.2	46.6	46.9	57.2	188.3

Key Takeaways

Formidable Player in the Indian Agro-chem Space

- Strong / leadership position across products and processes
- Ability to develop new combination products

Experienced Management Team and Board of Directors

- Strong management and autonomous Board with vast experience and domain expertise
- Localized experience enables better understanding of market needs to drive growth

Well-diversified Product Portfolio Across Agro-Chem Value Chain

- Multi-product, multi-geography, multi-customer de-risking
- Access to an impressive range of own actives along with significant exposure towards speciality products resulting in product offerings at all price points serving multiple customers sub-segment

Strong Brand and Well-Entrenched Distribution Network

- 26 states, 60 depots, 15,000+ distributors, 40,000+ dealer network
- High credibility and brand recall amongst farmers and the trade on account of transparent and ethical business dealings

To Benefit from Strong Parentage of SCC Japan

- Benefits from international standing of SCC Japan; most well revered brand renowned for its quality
- Access to SCC's global supply chain and global R&D activities (one of the largest spenders) resulting in development of actives and broad range of formulation research

State-of-the-art Manufacturing and R&D Facilities

- Operates five manufacturing facilities with state-of-the-art plants at strategic location which helps reduce logistic time and costs
- Capacity not a constraint allowing for significant growth on existing investments

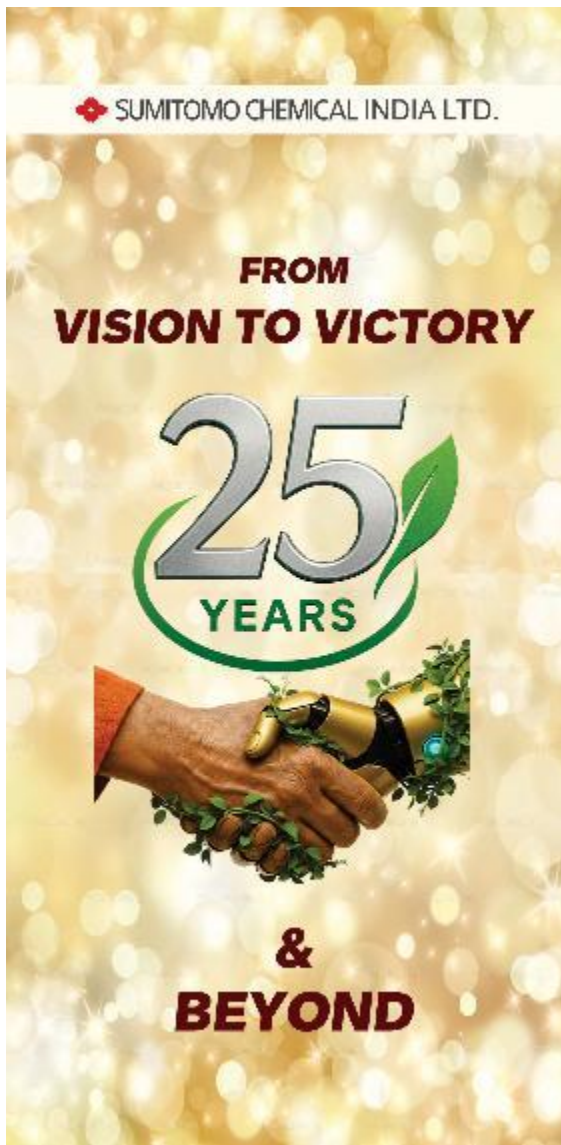
Strong Track Record of Driving Growth

- Grown 14X over FY11-26 driven by organic and inorganic expansion
- Debt free balance sheet with strong return ratios

Annexures

Glance of various events to bring people together





'Every Day Farmers' Day' Campaign



'Every Day Farmers' Day' Campaign



ONE TEAM...ONE MISSION... ONE CAMPAIGN



'Every Day Farmers' Day' Campaign





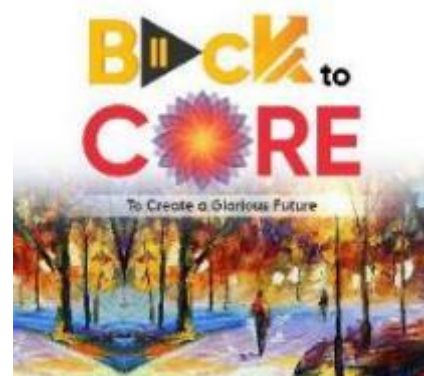




Glance of various events to bring people together



Strategic Workshop of senior and middle management to deliberate on growth acceleration



Logo for Annual Sales Team meeting - Manthan means joint efforts to squeeze out the results



Logo for Annual Distributors meeting - Bandhan means strong bonding



Logo showing Core Values

For further information, please contact:

Company :	Investor Relations Advisors :
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